

**Figure 1**

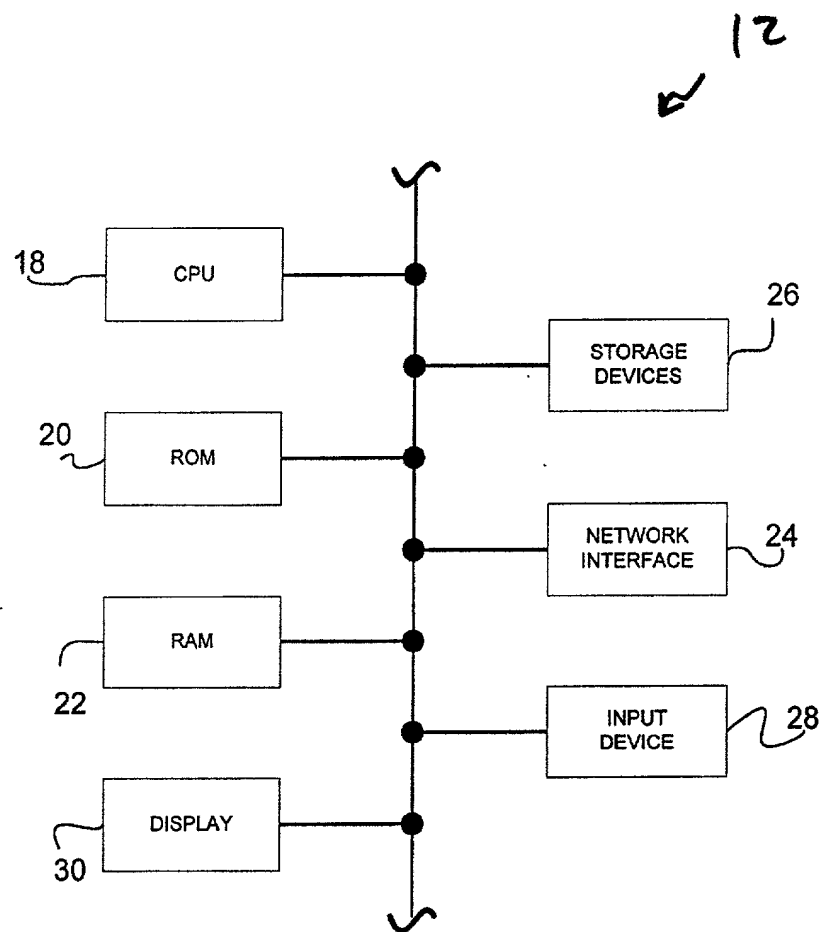
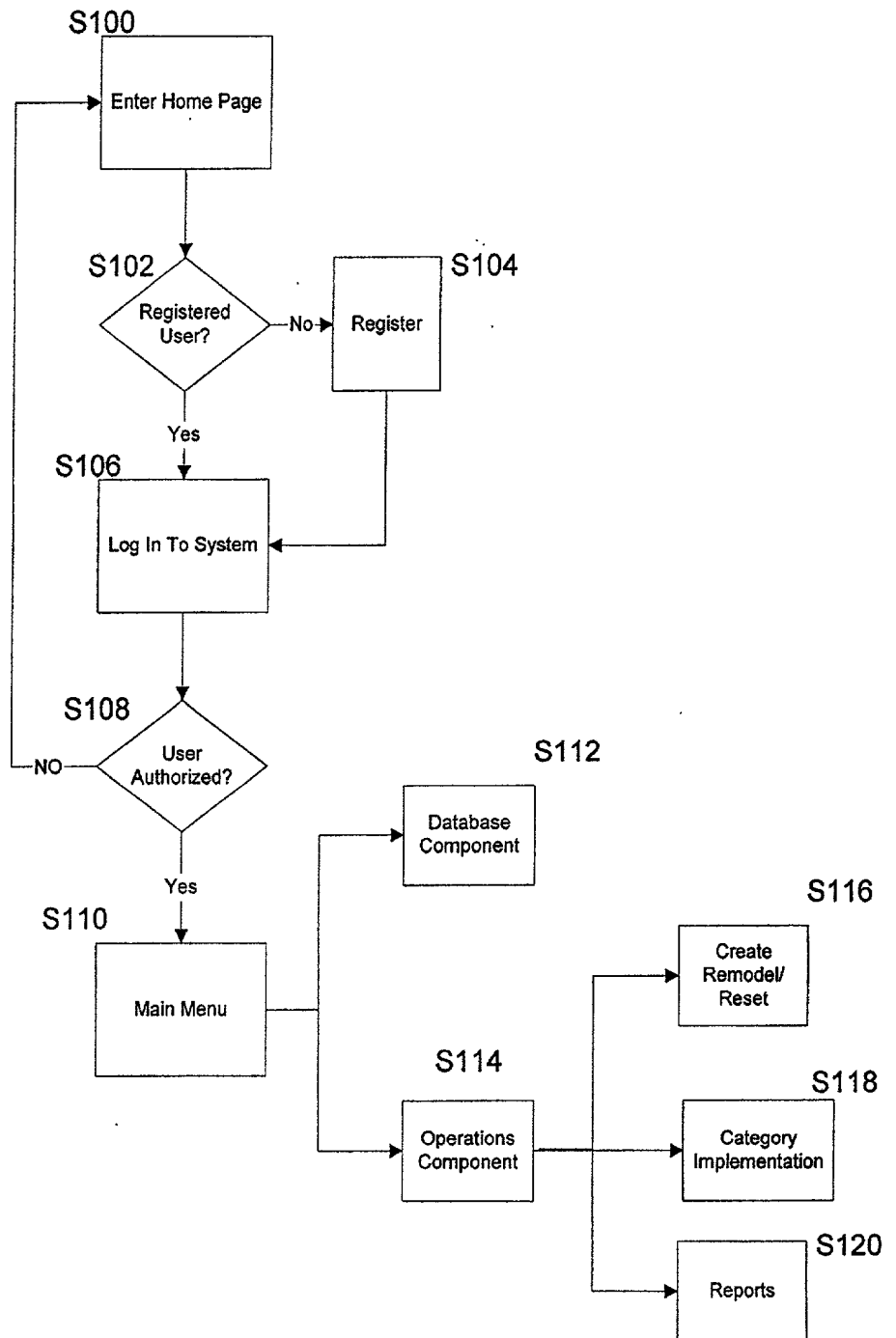


Figure 2



**Figure 3**

32 Database

Operations 48

Client : Test Client

34	Store Groups	<input checked="" type="radio"/> Add a Store Group	<input type="radio"/> Delete a Store Group	<input type="radio"/> Modify a Store Group	<input type="radio"/> View All Store Groups
36	Stores	<input type="radio"/> Add a Store	<input type="radio"/> Delete a Store	<input type="radio"/> Modify a Store	<input type="radio"/> View All Stores
31	Department	<input type="radio"/> Add a Department	<input type="radio"/> Delete a Department	<input type="radio"/> Modify a Department	<input type="radio"/> View All Departments
38	Categories	<input type="radio"/> Add a Category	<input type="radio"/> Delete a Category	<input type="radio"/> Modify a Category	<input type="radio"/> View All Categories
40	Labor Requirement	<input type="radio"/> Add a Labor Requirement	<input type="radio"/> Delete a Labor Requirement	<input type="radio"/> Modify a Labor Requirement	<input type="radio"/> View All Labor Requirements
42	Manufacturers	<input type="radio"/> Add a Manufacturer	<input type="radio"/> Delete a Manufacturer	<input type="radio"/> Modify a Manufacturer	<input type="radio"/> View All Manufacturers
44	Broker	<input type="radio"/> Add a Broker	<input type="radio"/> Delete a Broker	<input type="radio"/> Modify a Broker	<input type="radio"/> View All Brokers
46	Labor Force	<input type="radio"/> Add a Labor Force	<input type="radio"/> Delete a Labor Force	<input type="radio"/> Modify a Labor Force	<input type="radio"/> View All Labor Forces

NEXT

Figure 4

35

New Store .

Client : Test Client

Store No : 5011

36

Store Name : BIG SHOP STORE #5011

Store Group : BIG-SHOP STORE - 80

Status : A - Active

Address 1 : 100 ELM STREET

City : ANY CITY

State : ST

Zip : 02000

Phone : 211-111-2222

Comments : None

UPDATE

CANCEL

Figure 5

39

New Department

Client : Test Client

Department Name : HAIR PRODUCTS

37

Status : ☒ Active ☐ Inactive

UPDATE

Figure 6

# New Category

Client : Test Client

Category No : 2020

Category Name : HAIR CONDITIONERS

Status : ☒ Active ☐ Inactive

Department No : HAIR PRODUCTS - 17

NEXT

# New Category

Category Information	
Client :	Test Client
Category :	2020 - HAIR CONDITIONERS
Status :	A
Department :	17 - HAIR PRODUCTS

Select Manufacturers that you want to assign to this category...

84604 - 3M/PERSONAL CARE PROD  
50001 - 8 O  
50002 - A & M  
95892 - ABBOTT LABS/ MEDISENSE PRODUCT  
50003 - ABERFOYLE CANADIN  
87748 - ACCO WORLD COMPANIES  
95751 - ACTIVE NUTRITION  
95759 - ADVANCE PUBLISHERS  
95871 - ADVANCED RESEARCH  
95580 - ADVANCED RESEARCH LABS

50078 - GARNER

# New Category

Category Information	
Client :	Test Client
Category :	2020 - HAIR CONDITIONERS
Status :	A
Department :	17 - HAIR PRODUCTS

Enter the following information..

50078 - GARNER	
SKU:	44920
Space:	10
Dollar Sales:	1,580,466
Unit Movement:	20001

Figure 7

You added a new Labor Requirement successfully.

Labor Requirement Information	
Client :	Test Client
Labor Requirement:	100 - BIG SHOP LABOR REQUIREMENT
Status:	A

40

3

Select Categories that you want to assign to this Labor Requirement...

38

301 - AIR FRESHNERS  
302 - ALL PURPOSE CLNRS  
286 - ANALGESICS/PAIN RELI  
282 - ANTISEPTICS/DROPS  
303 - ASEPTIC  
230 - AUTO PEG  
294 - BABY CARE  
304 - BABY FOOD  
305 - BABY FORMULA  
295 - BABY PEG

241 - HAIR CARE ACCES

NEXT

Labor Requirement Information	
Client :	Test Client
Labor Requirement:	100 - BIG SHOP LABOR REQUIREMENT
Status:	A

40

Enter the following information..

241 - HAIR CARE ACCES	
Hours:	

UPDATE

Figure 8



New Manufacturer

New Manufacturer Information	
Manufacturer No :	1029
Manufacturer Name :	big shop manufacturer name
Contact :	jim smith
Email :	jimsmith@bigshop
Alternate Email :	--
Phone :	--
Status :	A

46	<table><tr><th>Labor Force Name</th><th>Assigned Broker</th></tr><tr><td>USA</td><td>ACOSTA - 10</td></tr><tr><td>NE,CT</td><td>ACOSTA - 10</td></tr><tr><td>PA,NJ,DE</td><td>ACOSTA - 10</td></tr><tr><td>UKROPS</td><td>ACOSTA - 10</td></tr><tr><td>VIRGINIA/MARYLAND</td><td>ACOSTA - 10</td></tr><tr><td>W.PA,OH,W.VA</td><td>ACOSTA - 10</td></tr></table>	Labor Force Name	Assigned Broker	USA	ACOSTA - 10	NE,CT	ACOSTA - 10	PA,NJ,DE	ACOSTA - 10	UKROPS	ACOSTA - 10	VIRGINIA/MARYLAND	ACOSTA - 10	W.PA,OH,W.VA	ACOSTA - 10	44
Labor Force Name	Assigned Broker															
USA	ACOSTA - 10															
NE,CT	ACOSTA - 10															
PA,NJ,DE	ACOSTA - 10															
UKROPS	ACOSTA - 10															
VIRGINIA/MARYLAND	ACOSTA - 10															
W.PA,OH,W.VA	ACOSTA - 10															

UPDATE

FIGURE 9

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New Broker

Client : Test Client

Broker Name : BIG SHOP LABOR BROKER

+ 44

Status : ☒ Active ☐ Inactive

UPDATE

FIGURE 10

49  
/

Client : Test Client	
Labor Force No:	100
Labor Force Name:	BIG SHOP LABOR FORCE + 46
Select Labor Force as Template:	W.PA,OH,W.VA
Status:	<input checked="" type="radio"/> Active <input type="radio"/> Inactive
<div>UPDATE</div>	

FIGURE 11

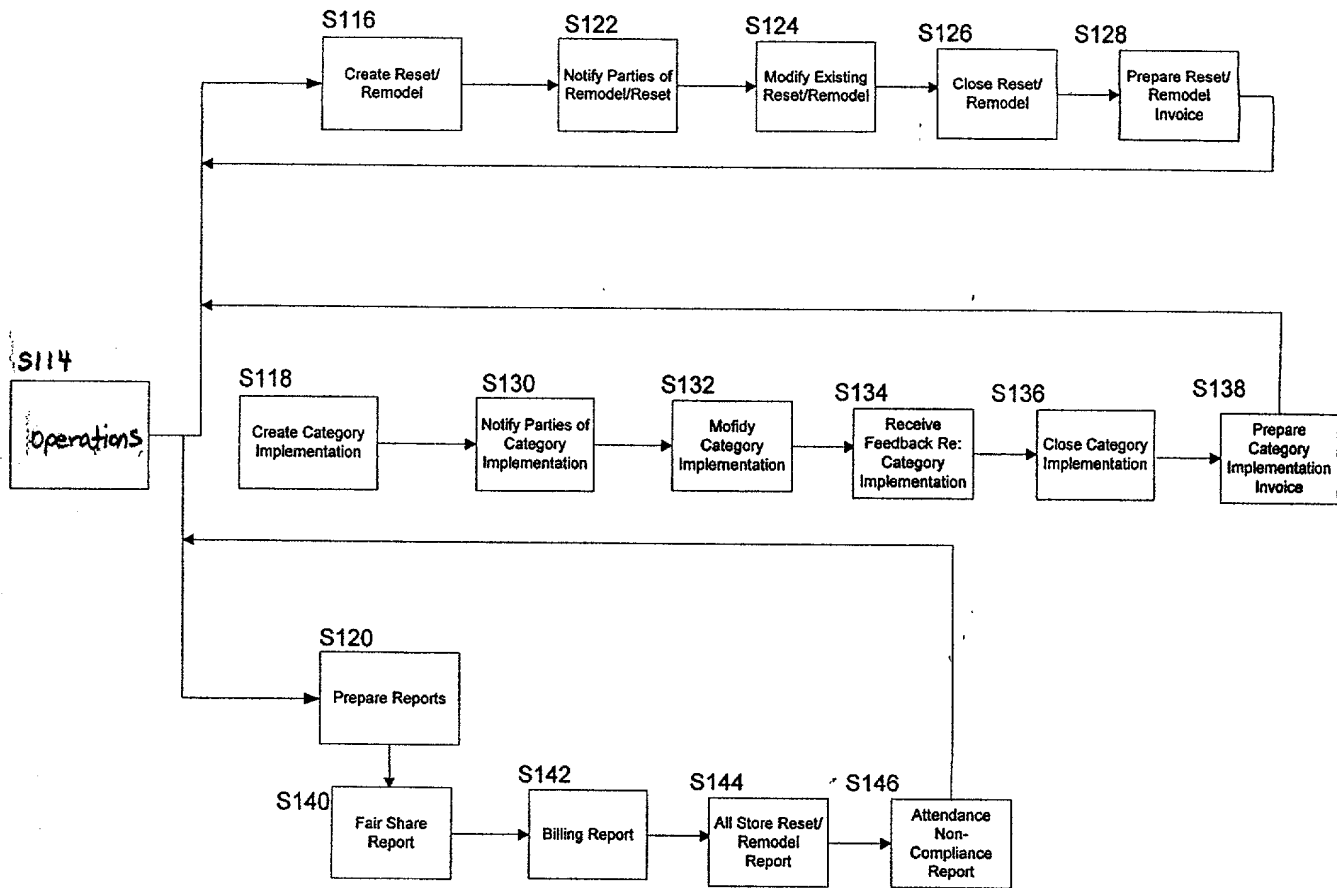


Figure 12

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Create Store Remodel/Reset	
Store Remodel/Reset Name :	REMODEL SEPTEMBER
Store Remodel/Reset Start Date :	09/11/2001
Store Remodel/Reset End Date :	09/25/2001
Client :	Test Client
Store Group :	BE-LO
Store :	2233 - BE-LO 1957 E. PMBROKE AVENUE HAMPTON , VA 23663 Phone # 757-723-7971
Labor Requirement :	LARGE STORE
Department :	Grocery, General Merchandise
Category Option :	Include the Categories Below
Categories :	Multiple Categories Click here for categories
Labor Force :	VIRGINIA/MARYLAND

34  
36  
40  
37  
38  
46

42

303 - ASEPTIC			Total Hours : 5.00
Manufacturer	Merchandising Company/Broker	Fair Share (%)	Fair Share Hours
50041 - COCA COLA	ACOSTA - 10	14.10	0.71
50102 - HERSHEY'S	Contracted-SPAR Merchandising	1.35	0.07
50126 - KRAFT	Contracted-SPAR Merchandising	41.32	2.07
50145 - MONDO	Allegiance	19.56	0.98
50155 - NESTLE	ACOSTA - 10	8.55	0.43
95968 - PROCTER & GAMBLE	P&G	5.60	0.28
60000 - PVT. LABEL	PVT. LABEL	2.92	0.15
50234 - WELCH'S	Contracted-SPAR Merchandising	0.36	0.02
50243 - YO HOO	Contracted-SPAR Merchandising	6.24	0.31
312 - BOWL CLEANER			Total Hours : 3.50
Manufacturer	Merchandising Company/Broker	Fair Share (%)	Fair Share Hours
50019 - BENCKISER	Allegiance	5.08	0.18

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FIGURE 13

## Store Remodel/Reset Close

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Specify the Manufacturers which did not attend and the default rate they will be charged.

- ☒ Set Hourly as default Rate  
☐ Set Flat as default Rate

Select Merchandising Company/Brokers that need to be charged

Merchandising Company/Broker	Merchandising Company/Broker's Time for Store Remodel/Reset	Attended Time
<input type="checkbox"/> ACOSTA - 10	0.32	<input type="checkbox"/>
<input type="checkbox"/> Allegiance	0.31	<input type="checkbox"/>
<input type="checkbox"/> MERKERT	0.34	<input type="checkbox"/>
<input type="checkbox"/> PVT. LABEL	1.02	<input type="checkbox"/>

Re-attribution of Merchandising Company/Broker

Store Remodel/Reset Close Information				
Store Remodel/Reset Name		291 - REMODEL SEPTEMBER		
Store Remodel/Reset Dates		9/11/2001 8:00:00 AM - 9/25/2001		
Client		Test Client		
Store Group		BE-LO		
Store		2233 - BE-LO		
Labor Requirement		LARGE STORE		
Department		Grocery		
Category :		313		
Labor Force		VIRGINIA/MARYLAND		
313 - BOX DINNERS				
				Total Hours : 6
Include	Manufacturer	Merchandising Company/Broker	Fair Share (%)	Fair Share Hours

<input checked="" type="checkbox"/>	50080 - GENERAL MILLS	Merchandising	4.0	0.238
<input type="checkbox"/>	50111 - INTERNATIONAL HOME	ACOSTA - 10	1.0	0.059
<input checked="" type="checkbox"/>	50126 - KRAFT	Contracted-SPAR Merchandising	3.8	0.229
<input type="checkbox"/>	50131 - LIPTON	Allegiance	1.0	0.059
<input type="checkbox"/>	50172 - PILLSBURY	MERKERT	0.1	0.008
<input type="checkbox"/>	60000 - PVT. LABEL	PVT. LABEL	3.1	0.187
<input type="checkbox"/>	50180 - QUAKER	MERKERT	1.7	0.102
<input type="checkbox"/>	50181 - RAGU	Allegiance	0.3	0.017

FIGURE 14

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### Store Remodel/Reset Close

You have just closed this Store Remodel/Reset.

Below is the relevant information regarding this Store Remodel/Reset.  
To Bill this Store Remodel/Reset click on the "Store Remodel/Reset" Link above.

Store Remodel/Reset Close Information		
Store Remodel/Reset Name	291 - REMODEL SEPTEMBER	
Store Remodel/Reset Dates	9/11/2001 8:00:00 AM - 9/25/2001	
Client	Test Client	
Store Group	BE-LO	
Store	2233 - BE-LO	
Labor Requirement	LARGE STORE	
Department	Grocery	
Category :	313	
Labor Force	VIRGINIA/MARYLAND	
313 - BOX DINNERS		
Billable Manufacturer		
Hourly Rate at : \$25	No Extra Fine	50080 - GENERAL MILLS
Hourly Rate at : \$25	No Extra Fine	50126 - KRAFT

Figure 15

# Test Client

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## Store Remodel/Reset Vendor Billing

### GENERAL MILLS - 50080

Store Remodel/Reset #	Store Remodel/Reset Name	Store Remodel/Reset Date	Store Group	Store	Store Address	Category	Rate	Share Hours	Fair Share Hours
298	SEPTEMBER REMODEL	9/15/2001 8:00:00 AM	BE-LO	2233- BE- LO	1957 E. PMBROKE AVENUE, HAMPTON, VA 23663	313	25.00	0.238	\$12.50 5
Minimum cost is \$12.50									Total: \$12.50

Invoice Number : 50080092501

Figure 16



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Steps to Create Category Implementation	
Category Implementation Name :	Felber category implementation
Category Implementation Start	10/01/2001 Category Implementation End Date : 10/01/2001
Client :	Test Client
Department :	Health and Beauty, General Merchandise
Store Distribution Option :	Distribute Stores between Merchandising Company/Brokers
Categories :	Multiple Categories Click here for categories

Store #	Store Name	Store Address	Store Phone #	Assigned Manufacturer/Merchandising Company/Broker	Category Implementation Date for Store	Category Implementation Time for Store
2107	BE-LO	612 CAROLINA HWY SUFFOLK, VA 23434	804-539-0966	84612 - HARTZ MOUNTAIN CORP/ Contracted-SPAR Merchandising	10 / 01 / 2001 mm/dd/yyyy	8 : 00 AM hh:mm (AM/PM)

BACK COMPLETE

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Figure 17